

CUSTODIAL SERVICES

RFP #19-006 (All Proposals)

"OFFICIAL" Results

POSTED: Thursday, May 16, 2019

OPENED: Wednesday, July 10, 2019 - 11:00 AM

AWARD DATE: Wednesday, August 14, 2019

CONTRACT PERIOD: December 28, 2019 - December 27, 2021

The County of Lancaster considers no bids to be "official" until a Resolution is approved by the Board of Commissioners. Bidders should therefore consider the bids posted below as "unofficial" and not to make any assumptions nor take any actions based on these results.

AWARDED VENDOR

ITEM#	LOCATION	ABM			CLEANTEAM		
		NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST	NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST
1. Base Period: December 28, 2019 - December 27, 2021							
1A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 20,020.00	\$ 480,480.00	8-12	\$ 13,637.00	\$ 327,288.00
1B.	50 North Duke Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 20,020.00	\$ 480,480.00	8-14	\$ 14,705.00	\$ 352,920.00
1C.	40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 3,440.00	\$ 82,560.00	2	\$ 3,100.00	\$ 74,400.00
1D.	235 Circle Avenue, Lancaster, PA 17602 (Service Hours: M-F 10:00 PM – 6:00 AM)	2	\$ 8,450.00	\$ 202,800.00	2	\$ 2,950.00	\$ 70,800.00
1E.	2080 Spring Valley Road, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	1	\$ 2,665.00	\$ 63,960.00	1	\$ 945.00	\$ 22,680.00
1F.	101 Champ Boulevard, Manheim, PA 17545 (Service Hours: M-F 7:00 PM – 12:00 AM - Sat & Sun 4:00 PM – 9:00 PM - Service hours may adjust based on scheduled facility functions.)	3	\$ 7,535.00	\$ 180,840.00	2	\$ 2,999.00	\$ 71,976.00
1G.	750 Eden Road, Lancaster, PA 17601 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 2,955.00	\$ 70,920.00	1-2	\$ 2,006.00	\$ 48,144.00
BASE PERIOD COST:		32		\$ 1,562,040.00	24-35		\$ 968,208.00

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		NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST	NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST
1-1. Base Period: December 28, 2019 - December 27, 2021							
1-1A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 10:30 AM - 5:00 PM)	1	\$ 3,270.00	\$ 78,480.00	1	\$ 2,690.00	\$ 64,560.00
1-1B.	50 North Duke Street, Lancaster, PA 17602 40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 8:30 AM - 3:00 PM)	1	\$ 3,270.00	\$ 78,480.00	1	\$ 2,690.00	\$ 64,560.00
BASE PERIOD (DAYTIME HOURS) COST:		2		\$ 156,960.00	2		\$ 129,120.00
TOTAL BASE PERIOD COST*:		34		\$ 1,719,000.00	26-37		\$ 1,097,328.00
2. Option Year 1: December 28, 2021 - December 27, 2022							
2A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 20,600.00	\$ 247,200.00	8-12	\$ 13,935.00	\$ 167,220.00
2B.	50 North Duke Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 20,600.00	\$ 247,200.00	8-14	\$ 14,999.00	\$ 179,988.00
2C.	40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 3,540.00	\$ 42,480.00	2	\$ 3,162.00	\$ 37,944.00
2D.	235 Circle Avenue, Lancaster, PA 17602 (Service Hours: M-F 10:00 PM – 6:00 AM)	2	\$ 8,695.00	\$ 104,340.00	2	\$ 3,025.00	\$ 36,300.00
2E.	2080 Spring Valley Road, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	1	\$ 2,740.00	\$ 32,880.00	1	\$ 973.00	\$ 11,676.00
2F.	101 Champ Boulevard, Manheim, PA 17545 (Service Hours: M-F 7:00 PM – 12:00 AM - Sat & Sun 4:00 PM – 9:00 PM - Service hours may adjust based on scheduled facility functions.)	3	\$ 7,750.00	\$ 93,000.00	2	\$ 3,590.00	\$ 43,080.00
2G.	750 Eden Road, Lancaster, PA 17601 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 3,040.00	\$ 36,480.00	1-2	\$ 2,047.00	\$ 24,564.00
Total – Option Year 1		32		\$ 803,580.00	24-35		\$ 500,772.00

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		NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST	NUMBER of STAFF per FACILITY	MONTHLY FEE	EXTENDED COST
2-1. Option Year 1: December 28, 2021 - December 27, 2022							
2-1A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 10:30 AM - 5:00 PM)	1	\$ 3,365.00	\$ 40,380.00	1	\$ 2,690.00	\$ 32,280.00
2-1B.	50 North Duke Street, Lancaster, PA 17602 40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 8:30 AM - 3:00 PM)	1	\$ 3,365.00	\$ 40,380.00	1	\$ 2,690.00	\$ 32,280.00
Total - Option Year 1 (Daytime Hours)		2		\$ 80,760.00	2		\$ 64,560.00
Overall Total – Option Year 1		34		\$ 884,340.00	26-37		\$ 565,332.00
3. Option Year 2: December 28, 2022 - December 27, 2023							
3A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 21,200.00	\$ 254,400.00	8-12	\$ 14,179.00	\$ 170,148.00
3B.	50 North Duke Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	11	\$ 21,200.00	\$ 254,400.00	8-12	\$ 15,020.00	\$ 180,240.00
3C.	40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 3,640.00	\$ 43,680.00	2	\$ 3,199.00	\$ 38,388.00
3D.	235 Circle Avenue, Lancaster, PA 17602 (Service Hours: M-F 10:00 PM – 6:00 AM)	2	\$ 8,950.00	\$ 107,400.00	2	\$ 3,075.00	\$ 36,900.00
3E.	2080 Spring Valley Road, Lancaster, PA 17603 (Service Hours: M-F 5:00 PM - 12:00 AM)	1	\$ 2,820.00	\$ 33,840.00	1	\$ 999.00	\$ 11,988.00
3F.	101 Champ Boulevard, Manheim, PA 17545 (Service Hours: M-F 7:00 PM – 12:00 AM - Sat & Sun 4:00 PM – 9:00 PM - Service hours may adjust based on scheduled facility functions.)	3	\$ 7,975.00	\$ 95,700.00	2	\$ 3,590.00	\$ 43,080.00
3G.	750 Eden Road, Lancaster, PA 17601 (Service Hours: M-F 5:00 PM - 12:00 AM)	2	\$ 3,130.00	\$ 37,560.00	1-2	\$ 2,099.00	\$ 25,188.00
Total – Option Year 2		32		\$ 826,980.00	24-35		\$ 505,932.00

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3-1. Option Year 2: December 28, 2022 - December 27, 2023							
3-1A.	150 North Queen Street, Lancaster, PA 17603 (Service Hours: M-F 10:30 AM - 5:00 PM)	1	\$ 3,460.00	\$ 41,520.00	1	\$ 2,750.00	\$ 33,000.00
3-1B.	50 North Duke Street, Lancaster, PA 17602 40 East King Street, Lancaster, PA 17602 (Service Hours: M-F 8:30 AM - 3:00 PM)	1	\$ 3,460.00	\$ 41,520.00	1	\$ 2,750.00	\$ 33,000.00
Total - Option Year 2 (Daytime Hours)		2		\$ 83,040.00	2		\$ 66,000.00
Overall Total – Option Year 2		34		\$ 910,020.00	26-37		\$ 571,932.00
OVERALL TOTAL		34		\$ 3,513,360.00			\$ 2,234,592.00
4. Optional Additional Services							
4A.	Carpet Shampooing	per sq. yd.	\$ 0.24		per sq. yd.	\$ 1.34	
4B.	Upholstered Furniture Shampooing/Cleaning	per piece	\$ 15.00		per piece	\$ 10.00	
4C.	Non-Contracted Emergency Service	per hour	\$ 28.90		per hour	\$ 23.00	